



## IGRAVITY IS LOOKING FOR AN INNOVATIVE FINANCE FELLOW

THE ROLE IS BASED IN NAIROBI, KENYA



**iGravity** is a Swiss-headquartered consulting and investment advisory firm specialized in impact investing and committed to building a more equitable and sustainable financial system. We work at the intersection of finance and international development with both public and philanthropic actors as well as financial investors supporting local enterprises to deepen and scale their impact.

We deeply believe in the catalytic role of public and philanthropic resources and work closely with development actors and impact investors to design, implement and scale partnership and financing structures that mobilise capital and solutions for a sustainable and equitable world.

### Your role

We are looking for a Fellow to support our Advisory & Partnerships Department. Among others, you will be supporting the team by:

- Conducting **background research and analysis**, including literature reviews, drafting, editing, and contributing to developing **project ideas and proposals** in the areas of development cooperation, innovative finance, or impact investments.
- Supporting the **Impact-Linked Finance Funds for Education and Gender-Inclusive Fintech** with research, business and financial analysis, impact assessment, monitoring, and event coordination.
- Supporting **business development and communications** efforts by researching potential partner organizations, drafting posts and articles on innovative finance topics, and contributing ideas to increase outreach.
- Providing general **operational and administrative support** for ongoing consultancy projects.

### About the Advisory & Partnerships (A&P)

The A&P team **supports development partners in the study, design, set-up, and management of innovative structures that mobilize financing for the achievement of the SDGs**. More specifically, the team provides:

- **General consulting** services in areas such as public-private partnerships, impact investments and innovative finance.
- **Feasibility studies** to recommend approaches to access new financing resources or use existing resources more efficiently for clients such as Habitat for Humanity and WWF.
- **Design and structuring of innovating financing structures** to enhance sustainability in development cooperation. For example, we are designing an impact bond to decrease child labour in Côte d'Ivoire.
- Co-management of the **Impact-Linked Finance Fund**.

### About Impact-Linked Finance

Impact-Linked Finance (ILF) refers to linking financial rewards for market-based organizations to the achievements of positive social outcomes. It is a highly effective way of aligning positive impact with economic viability and lies at the intersection between blended finance, impact investing, and results-based finance.

The most straightforward Impact-Linked Finance solution is paying enterprises that are raising growth capital directly for the positive impact they create (Social Impact Incentives or "SIINC"). But there is a multitude of other applications. Rewards for positive outcomes can be built into financing instruments across the board, from equity to debt to guarantees. Learn more about our ILF funding windows [here](#).

## Who you are

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We are looking for an independent team player with **documented work experience** on at least one of the following topics: gender, migration, education, financial inclusion, SME finance, impact investing, social entrepreneurship and/or development.

Key attributes and skills you bring for this exciting role are:

- **Expertise in topics linked to the Sustainable Development Goals (SDGs)**
- The ability to **organise your own time** and tasks, including taking responsibility while keeping a **transparent and open dialogue with your team** across national borders.
- Strong **analytical capabilities**, including the ability to process large amounts of information from multiple sources and transform them into actionable insights, delivering **key messages and findings clearly** to the target audience.
- Convincing **communication skills**, with full proficiency in English and mastering MS Office (Excel, Word, PowerPoint, and SharePoint).
- Curiosity and interest for development coupled with the **willingness to ask questions and learn** from a team bringing broad expertise in multiple fields.

## Who you will work with

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You will **work closely with** [Anne Katrine](#), Head of iGravity's Nairobi branch, [Luiana Temba](#), Impact Investment Analyst at iGravity's Nairobi branch and report to [Lucas Tschan](#), Head of Advisory & Partnerships. You will become part of a dynamic **team and organisation** with colleagues in Kampala, Zurich and Milan.

## How we work

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Our working style is flexible and collaborative; we highly appreciate the benefits of being and working together both digitally and physically, therefore, we expect to meet at the workspaces in Nairobi three times a week on average.

## Modalities

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The Fellowship is paid and is expected to begin in October 2022 for a period of at least 6 months, with the possibility to transition to a long-term position.

## Application

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If you are passionate about making development finance more efficient and impact investing available to everyone, we truly look forward to **receiving your CV and concise cover letter** at [recruiting@iGravity.net](mailto:recruiting@iGravity.net) with the subject "Nairobi Innovative Finance Fellow".

In your cover letter, please indicate:

- **why** you are interested in the position,
- **how** you can contribute to the team,
- **where** you would need more support and guidance, and
- **relevant description(s)** of your work on gender, migration, education, financial inclusion, SME finance, impact investing, social entrepreneurship and/or development.

Applications will be reviewed on a rolling basis until the position has been filled. Please note that for this position, we can only consider Kenyan citizens or permanent residents with a valid work authorization. Short-listed candidates will be invited for an in-person or virtual interview followed by a home-based test (1-2 hours).

We are highly committed to continuously improving the diversity, equity, and inclusion in our candidate and employee experience. We encourage you to **indicate if and how we can accommodate your needs during the application process**.